

# Project Proposal



## Commercial Shade Solutions

ABN 95 159 986 624

Licence no: BLD 250533

E: [shades@weathersafe.com.au](mailto:shades@weathersafe.com.au)

W: [www.weathersafe.com.au](http://www.weathersafe.com.au)

Ph: (08) 8245 4800 - 1300 818 864

# COVER LETTER

**Dear Greg,**

Many thanks for the opportunity to provide our proposal for your project.

Choosing the right company is essential. You need qualified and conscientious professionals with credentials and experience. That team is Weathersafe.

Not only do we manufacture locally, we design, engineer, manufacture, install and maintain the best performing structures on the market.

We have evaluated your project in detail and we have come up with a proposal that is appropriate for your needs. Weathersafe is committed to safely delivering each project on time and on budget. With our aim to help you achieve your project goals, we present our quotation herein.

Should you have any queries, please contact us.

Should you wish to proceed and confirm your order, please fill in and return the proposal sign off.

Best wishes.

**Steve Bond**

**Weathersafe | Sales Manager**

**Email: [steve@weathersafe.com.au](mailto:steve@weathersafe.com.au)**

**Ph: 1300 818 864 – (08) 8245 4800**

**M: 0433 955 850**



# YOUR QUOTATION

**DATE**

30<sup>th</sup> August 2022

**EXPIRY DATE**

3 months from above date

**QUOTATION No**

QT-300822

**TO:**

Greg Shaw

Pam - Port Vincent Progress Association

Email: [portvincentprogress@gmail.com](mailto:portvincentprogress@gmail.com)

Ph: 0438853872

**FROM:****WEATHERSAFE**

20 Bennet Ave, Melrose Park SA 5039

PH: 1300 818 864 – EMAIL:

[shades@weathersafe.com.au](mailto:shades@weathersafe.com.au)

**ACCOUNTS DEPARTMENT**

[accounts@weathersafe.com.au](mailto:accounts@weathersafe.com.au)

**YOUR NOMINATED CONTACT**

Steve Bond – Ph: 0433 955 850

**NAME OF PROJECT**

Port Vincent Playground

DESCRIPTION	STEEL FINISH OPTIONS	PRICE EX. GST
Barrel Vault Shade Structure over Port Vincent Playground as per supplied drawings	Hot dip Galvanised only	\$ 136,955
Please see below what is included in our quoted price.		

**SCOPE OF WORKS INCLUDED IN OUR PRICE****SUPPLY OF STRUCTURE**

- Fully engineered structures to withstand and comply with local design wind speeds and soil conditions
- Design as per supplied drawings
- Membrane: Australian Made Monotec 370 – Premium commercial grade shade cloth with the colour of your choice within standard range
- Engineering calculations: foundations, size of columns, all components and fixings will be as specified by engineer

## **INSTALLATION**

- Services search
- Temporary fencing for the duration of project
- Soil removal and disposal
- Hire of lifting equipment if required
- Supply and installation of all structural steel members, footing requirements, membrane and cable connections
- Site clean-up

## **WARRANTY**

- 10 year manufacturer's warranty on steel. Conditions apply.
- 15 year manufacturer's warranty against UV degradation on membrane. Conditions apply.
- 2 year warranty on workmanship by Weathersafe

## **DOCUMENTATION, ENGINEERING AND COUNCIL APPROVAL**

- Full set of engineering drawings
- Weathersafe will lodge your application to obtain development plan consent, building rules consent and development approval with your local council
- Private certification from building certifier
- WHS and environmental policy provided to client upon request
- Safe work method statements provided to client upon request
- Copies of certificate of currency provided to client upon request
- Weathersafe will pay for CITB Levy, if applicable
- Spotless ID, DPTI, Catholic school & DCSI clearances for all workers

## **ON SITE COMPLIANCE**

- Weathersafe holds current accreditations to carry out on site works. Copies can be issued upon client's request.

## **ASSUMPTIONS AND CONSIDERATIONS:**

- Works will be completed during normal business hours
- Site is easily accessible

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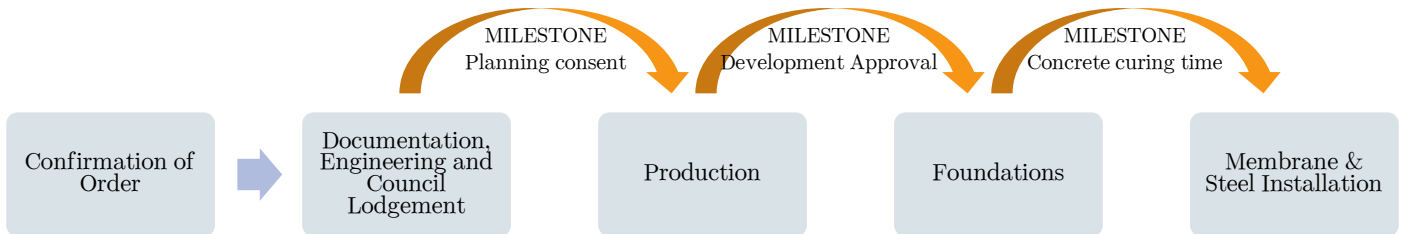
## **THIS PRICE EXCLUDES:**

GST

\*\*\*\*\* This structure & footings have been pre-engineered for site specific wind speeds allowing good accuracy in pricing... Footing excavation is unknown in this area & may incur additional cost if hard debris or obstructions are present.\*\*\*

# PROJECT MANAGEMENT

## PROJECT MILESTONES



## OUR TEAM

Weathersafe is confident that we have the resources that can best suit your project and needs. Our highly experienced team will manage your project at every stage. This includes design, drafting, engineering, council approvals, manufacture, compliance, installation and site clean-up, ensuring a hassle-free process.

## CERTIFICATES OF CURRENCY

- Building Licence
- Public and product liability insurance
- Vehicles, plant and equipment insurance
- Professional indemnity
- Material damage insurance
- Return to work SA

# PROPOSAL SIGN-OFF

Weathersafe shades Pty Ltd proposes to undertake the works described above.

Additional charges will occur if changes are made to project scope once this document has been signed.

QUOTATION NO	PRICE EX. GST
BE-.....	\$.....
DRAWINGS No	STEEL COLOUR
(if applicable)	(if applicable)
.....	Choose from <a href="#">Dulux Duralloy Powder Coat Range</a> Colour: .....
SERVICES PROVIDED BY WEATHERSAFE	FABRIC
<input type="checkbox"/> Supply only <input type="checkbox"/> Supply and Installation	<input type="checkbox"/> Shade Cloth – Australian Made <a href="#">Monotec 370 Membrane</a> Colour: ..... <input type="checkbox"/> Waterproof PVC Membrane Colour: .....
DATE	
.....	
NAME OF AUTHORISED PERSON	COMPANY
.....	.....
<p>Please sign here to accept the quotation, terms and conditions and proceed to order.</p> <p>Our price is subject to the acceptance of our terms and conditions as stated in this proposal. Terms &amp; conditions are as per below.</p>	
SIGNATURE	
(Please sign here to accept quotation)	

# TERMS AND CONDITIONS

## Payment Terms

Our price is subject to the acceptance of our terms and conditions as stated in this proposal.

Progress payment will apply as per below for this project.

40% of contract sum on acceptance

40% of contract sum on installation of footings

20% on completion of project

## Terms and Conditions

### A. TRADING TERMS

Your first project payment of 40% is to be paid to Weathersafe Shades upon written acceptance of this contract or placement of a purchase order, unless otherwise agreed in writing. This contract has a cooling off period of 5 business days. The quoted price is in Australian dollars and is valid for one calendar month. Any requested variations to the original contract price must be in writing. Tax invoices will be issued by Weathersafe Shades on completion of each stage of this contract, and are payable strictly 7 days net of completion date of work, unless otherwise agreed in writing at the time of quotation. Any retention held will not exceed 2.5% for 60 days, after which time collection costs will apply. All goods, supplied and installed shall remain the property of Weathersafe Shades until paid in full. Weathersafe Shades have the right to enter premises and remove the structure made by our company if payment is not received within the agreed period. Collection costs will be incurred at a rate of 20% per annum or part thereof, of outstanding amounts due if trading terms are exceeded. Further legal and court costs may apply.

### B. ACCESS AND FACILITIES

Weathersafe Shades assumes delivery using a small truck within 10m of installed position. Structure will not be carried up stairs, in lift shafts or through finished buildings, unless specifically agreed in writing at the time of quotation. Protection to finished surfaces, working over established plants, or loss of access to easily install our product, that was not clearly identified on preliminary drawings or highlighted at the time of the quotation, may be subject to a variation claim on this contract. Weathersafe Shades will take all reasonable care to prevent damage to existing paths, driveways etc but will not accept any responsibility for damage to existing paths, driveways etc, in the course of erecting the structure. Specialist services e.g: paving, plumbing, electricians or concreting if required, are typically outside the scope of our offer and will need to be arranged separately, unless requested and specified within our quotation. It is an assumption of being on your premises to do the work described above, that any vehicle or machinery used on the site is there with your approval. Single-phase power, water, toilet facilities, and suitable rubbish receptacles are to be provided during installation. Weathersafe Shades will provide barricades where and when required. Weathersafe Shades have assumed unrestricted access to the site from 7:00am to 6:00pm Monday to Friday. Works performed outside of these hours may incur a labour surcharge, unless otherwise specified and agreed.

### C. EXCAVATION AND POURING OF FOUNDATIONS

Foundations are to be dug by machine (bobcat and auger or drilling rig) and the concrete placed by truck, unless otherwise agreed in writing. The price quoted is for a clear, level site and any filling, compaction, levelling and hand digging etc will be charged an extra \$100.00 + GST per man, per hour plus rock drills, special excavation plant, cranes or concrete pumps. Soil from excavations will be left on site unless otherwise agreed in writing. Mini skip bins or tipper trucks are not supplied unless specified in the written quotation. The location of any footings, foundations or holes to be dug is to be discussed with the client. Any repairs and consequential damage caused by unidentified services that are damaged during excavations are to be paid for by the client, including waiting time and machine costs. Any relocation of footings and/or foundations as a consequence of section 4 above or for any other reason as decided by the client, will be charged to the client, including machine costs, labour time, accommodation costs and waiting time as applicable.

### D. EXCLUSIONS

No allowance has been made for gutters, down-pipes, drainage or detailed services unless specified in the quotation.

Weathersafe Shades has assumed that any existing foundations or structural attachment points will take the applied load strength. The client is responsible for confirming this with their engineer.

The job is as quoted. Any modifications, additional work that was not quoted for may be charged back to the client. This will be documented and invoiced.

### E. APPROVALS

The client shall be liable for the cost of obtaining relevant approvals from the relevant local authority, and any building permit, licence or the like required pursuant to the laws of South Australia, in respect to the works as described in this contract, unless otherwise agreed in writing.

### F. GUARANTEES

All manufacturers' material warranties will be passed to the client. The client cannot pursue Weathersafe Shades for product warranties beyond that offered by the manufacturer. The client is limited to the replacement of defective materials or faulty workmanship. The client shall do all in their power that is reasonable to mitigate losses occurring from any perceived or actual defect. Alterations, additions or damage made by others invalidates any Weathersafe guarantee. Failure to maintain membrane and structures with cleaning and annual inspections may void warranty claims.

This contract is issued unaltered from section A-F. Handwritten additions or alterations made on this contract are not acceptable. Any addition or alteration to this contract must be received on a separate document, to be determined and accepted, dated and signed by an authorised officer of Weathersafe Shades for such addition to form part of this contract.